

## 21. Retirement employee benefits

The Entity has plans for retirement, death or total disability payments for non-union employees in most of its subsidiaries. The defined benefit plans are administered by a legally separate fund of the Entity. The board of the pension fund is comprised of an equal number of representatives of both employer and (former) employees. The board of the pension fund is required according to the law and the articles of association to act in the interests of the Fund and all interested parties, active and inactive employees, retirees and employer. The board of the pension fund is responsible for investment policy in relation to the assets of the fund.

The Entity manages a plan that also covers seniority premiums for all staff working in Mexico, consisting of a single payment of 12 days per year worked based on final salary, not to exceed twice the minimum wage established by law.

Under these plans, employees are entitled to additional retirement benefits (if any) to the retirement age of 65. Other postretirement benefits are awarded.

The plans in A-Country typically expose the Entity to actuarial risks such as: investment risk, interest rate risk, longevity risk and salary risk.

Investment risk	The present value of the defined benefit plan liability is calculated using a discount rate determined by reference to government bonds yields; if the return on plan asset is below this rate, it will create a plan deficit. Currently the plan has a relatively balanced investment in equity securities, debt instruments and real estates. Due to the long-term nature of the plan liabilities, the board of the pension fund considers it appropriate that a reasonable portion of the plan assets should be invested in equity securities and in real estate to leverage the return generated by the fund.
Interest risk	A decrease in the bond interest rate will increase the plan liability; however, this will be partially offset by an increase in the return on the plan's debt investments.
Longevity risk	The present value of the defined benefit plan liability is calculated by reference to the best estimate of the mortality of plan participants both during and after their employment. An increase in the life expectancy of the plan participants will increase the plan's liability.
Salary risk	The present value of the defined benefit plan liability is calculated by reference to the future salaries of plan participants. As such, an increase in the salary of the plan participants will increase the plan's liability.

No other post-retirement benefits are provided to these employees.

The most recent actuarial valuation of the plan assets and the present value of the defined benefit obligation were carried out as of October 30, 2014 by Asociación Mexicana de Actuarios Consultores en Planes de Beneficios para Empleados, A.C. The present value of the defined benefit obligation, and the related current service cost and past service cost, were measured using the projected unit credit method.

The principal assumptions used for the purposes of the actuarial valuations were as follows:

	2014 %	2013 %
Discount rate	6.98	7.25
Expected rate of salary increase	5.05	5.16
Expected return on plan assets	6.98	7.33
Average longevity at retirement age for current pensioners (years)		
Males	65	65
Females	65	65

Amounts recognized in comprehensive income in respect of these defined benefit plans are as follows.

	2014	2013
Defined benefit obligation	\$ (2,929,408)	\$ (2,745,981)
Plan assets at fair value	3,802,335	3,431,883
Present value of unfunded defined benefit obligation	\$ 872,927	\$ 685,902

The amount included in the consolidated statement of financial position arising from the entity's obligation in respect of its defined benefit plans is as follows:

Defined retirement employee benefits liabilities	\$ (186,963)	\$ (262,723)
Defined retirement employee benefits assets	1,059,890	948,625
	\$ 872,927	\$ 685,902
Contributions to plan assets	\$ 141,659	\$ 125,398

The current service cost and the net interest expense for the year are included in the employee benefits expense in profit or loss. An amount of \$ 355,195 and \$ 229,511 in 2014 and 2013, respectively, has been included in profit or loss as cost of sales and the remainder has been included in Administration expenses and Sales and distribution expenses

The remeasurement of the net defined benefit liability is included in other comprehensive income.

Net period cost comprises the following:

	2014	2013
Service costs	\$ 161,429	\$ 171,667
Interest cost	193,766	57,844
Expected yield on plan assets	(245,438)	16,583
Past service cost	(71,310)	8,304
Effect of reduction or early liquidation (other than a restructuring or discontinued operation)	16,769	(34,743)
Net period cost	\$ 55,216	\$ 219,655

Components of defined benefit costs recognized in other comprehensive income

	2014	2013
Actuarial gain – net	\$ 46,359	\$ 102,057

Given that there is no legal right to offset employee retirement benefits between different entity subsidiaries, these amounts are not offset and are presented as long-term assets or liabilities in the accompanying consolidated statements of financial position.

Changes in the present value of the defined benefit obligation:

	2014	2013
Changes in the present value of the defined benefit obligation at January 1	\$ (2,745,981)	\$ (2,849,415)
Service costs	(161,429)	(171,667)
Past service cost	71,310	–
Interest cost	(193,766)	(190,657)
Actuarial (losses) and gain – net	(46,359)	324,452
Benefits paid	104,865	141,306
Effect of reduction or early liquidation (other than a restructuring or discontinued operation)	41,952	–
Present value of the defined benefit obligation	\$ (2,929,408)	\$ (2,745,981)

Changes in the present value of plan assets in the current period:

	2014	2013
Opening fair value of plan assets	\$ 3,431,883	\$ 3,482,987
Expected yield on plan assets	245,438	234,009
Reclassifications	52,893	–
Actuarial losses – net	125,174	(208,673)
Contributions to plan	141,659	125,398
Benefits paid	(87,673)	(139,339)
Assets distributed on settlements	(54,482)	–
Others	(52,557)	(62,499)
Closing fair value of plan assets	\$ 3,802,335	\$ 3,431,883

Significant actuarial assumptions for the determination of the defined obligation are discount rate, expected salary increase and mortality. The sensitivity analysis below have been determined based on reasonably possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant.

If the discount rate is 50 basis points higher (lower), the defined benefit obligation would decrease by \$465,229 (increase of \$598,975).

If the expected salary growth increases (decreases) by 0.5%, the defined benefit obligation would increase by \$592,211 (decrease by \$506,583).

If the life expectancy increases (decreases) by one year for both men and women, the defined benefit obligation would increase by \$927,916 (decrease by \$886,018).

The sensitivity analysis presented above may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated.

Furthermore, in presenting the above sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period consolidated, which is the same as that applied in calculating the defined benefit obligation liability recognized in the statements of financial position.

There was no change in the methods and assumptions used in preparing the sensitivity analysis from prior years.

Main strategic choices that are formulated in the actuarial and technical policy document of the Fund are:

Asset mix based on 50% equity instruments 45% debt instruments and 5% investment property.

The average duration of the benefit obligation as of December 31, 2014 is 12.88 years (2013: 14.79 years).

The Entity expects to make a contribution of \$ 164,104 to the defined benefit plans during the next financial year.

The main categories of plan assets, and the expected return rate in each category at the end of the reporting period, are:

	<b>2014</b>	<b>2013</b>	<b>Fair value of plan assets</b>	
	<b>%</b>	<b>%</b>	<b>2014</b>	<b>2013</b>
Equity instruments	50	46	\$ 1,919,005	\$ 1,565,274
Debt instruments	45	39	1,678,332	1,351,644
Property	5	15	204,998	514,965
Weighted average expected return			94,455	125,713

The overall expected rate of return is a weighted average of the expected returns on various categories of plan assets. The evaluation of management on expected returns is based on historical performance trends and analysts' predictions on the market for assets over the life of the related obligation.

Employee benefits granted to key management personnel and / or directors of the Entity were as follows:

	<b>2014</b>	<b>2013</b>
Short-term benefits	\$ 142,248	\$ 143,364
Defined benefit plans	4,356	5,489
Other long-term benefits	107,353	113,362