

Concept	2015			
	Cost of sales	Sales and development	Administrative	Total
Wages and salaries	\$ 3,622,302	\$ 3,577,137	\$ 1,579,785	\$ 8,779,224
Employee benefits	324,571	1,612,197	313,339	2,250,107
Raw materials	18,760,809	-	-	18,760,809
Manufacturing expenses	3,980,132	-	-	3,980,132
Finished products	34,915,150	-	-	34,915,150
Depreciation and amortization	923,318	899,212	20,945	1,843,475
Advertising	-	400,383	-	400,383
Insurance	32,050	80,245	77,899	190,194
Freight	-	289,168	-	289,168
Allowance for doubtful accounts	-	-	468,844	468,844
Royalties	-	233,625	3,278	236,903
Fees	979	26,895	216,390	244,264
Maintenance	19,131	429,039	77,748	525,918
Plant costs	-	13,949	252,155	266,104
Security services	15,460	64,101	39,928	119,489
Lease	-	1,161,896	102,439	1,264,335
Telephone	-	65,825	61,705	127,530
Electricity	4,388	516,811	6,500	527,699
Credit card fees	-	250,286	5,897	256,183
Other	63,212	1,468,039	432,549	1,963,800
Total	\$ 62,661,502	\$ 11,088,808	\$ 3,659,401	\$ 77,409,711

Concept	2014			
	Cost of sales	Sales and development	Administrative	Total
Wages and salaries	\$ 3,417,760	\$ 3,408,517	\$ 1,632,628	\$ 8,458,905
Employee benefits	300,202	1,518,173	295,368	2,113,743
Raw materials	18,503,326	-	-	18,503,326
Manufacturing expenses	3,588,470	-	-	3,588,470
Finished products	32,247,945	-	-	32,247,945
Depreciation and amortization	946,819	769,996	25,375	1,742,190
Advertising	-	397,864	-	397,864
Insurance	64,050	81,438	66,523	212,011
Freight	-	290,190	-	290,190
Allowance for doubtful accounts	-	-	400,457	400,457
Royalties	-	225,915	3,240	229,155
Fees	1,411	28,139	174,232	203,782
Maintenance	13,479	411,520	65,781	490,780
Plant costs	-	17,657	312,009	329,666
Security services	14,891	75,450	44,445	134,786
Lease	-	1,138,612	88,560	1,227,172
Telephone	-	63,199	67,310	130,509
Electricity	4,835	636,020	7,140	647,995
Credit card fees	-	179,171	-	179,171
Other	78,537	1,292,300	480,799	1,851,636
Total	\$ 59,181,725	\$ 10,534,161	\$ 3,663,867	\$ 73,379,753

Concept	2013			
	Cost of sales	Sales and development	Administrative	Total
Wages and salaries	\$ 3,482,803	\$ 3,276,618	\$ 1,418,189	\$ 8,177,610
Employee benefits	352,865	1,435,505	290,149	2,078,519
Raw materials	20,368,606	-	-	20,368,606
Manufacturing expenses	4,650,195	-	-	4,650,195
Finished products	32,987,626	-	-	32,987,626
Depreciation and amortization	941,911	660,200	30,071	1,632,182
Advertising	-	374,394	-	374,394
Insurance	82,034	78,373	59,827	220,234
Freight	-	266,734	-	266,734
Allowance for doubtful accounts	-	-	313,747	313,747
Royalties	-	223,559	3,254	226,813
Fees	3,262	26,022	74,238	103,522
Maintenance	11,170	306,780	67,115	385,065
Plant costs	-	19,990	276,503	296,493
Security services	14,314	99,320	41,621	155,255
Lease	-	1,090,596	88,391	1,178,987
Telephone	-	49,927	57,084	107,011
Electricity	4,599	625,805	7,415	637,819
Credit card fees	-	205,037	-	205,037
Other	65,524	1,311,382	578,372	1,955,278
Total	\$ 62,964,909	\$ 10,050,242	\$ 3,305,976	\$ 76,321,127